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## Subscription Nail Salon Glosslab Inks Miami Lease in CocoWalk Mall

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PHOTO: COMRAS COMPAY, FEDERAL REALTY INVESTMENT TRUST, GRASS RIVER PROPERTY

**Glosslab**, a trendy nail salon startup, is coming to Miami.

The New York-based company inked a 1,340-square-foot lease inside the **CocoWalk** mall in Coconut Grove, just south of Miami's downtown district, the company announced. The outpost, located at **3015 Grand Avenue**, is scheduled to open by next summer.

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Glosslab, known for the sleek, modern design of its salons, is a subscription-based service, offering customers unlimited manicures for \$135 a month.

**Koniver Stern Group's Lyle Stern and Robin Weiner** represented the beauty startup. Stern declined to divulge the lease's length and its asking rent.

The Miami store will mark the chain's ninth store. It has six Manhattan locations, including three that have yet to open, and another two in Connecticut and Maryland.

Founded in 2018 by former hedge fund executive **Rachel Apfel Glass**, Glosslab counts as financial backers the chart-topping DJ duo **The Chainsmokers**; actress **Keke Palmer**; and **David Grutman**, owner and partner of Miami celebrity hotspots **LIV**, **Komodo** and **Story**.

CocoWalk, an outdoor mall, has undergone a makeover in the past six years. In a joint venture, Maryland-based real estate company **Federal Realty Investment Trust**, Miami-based **Grass River Property** and the **Comras Company** purchased the 656,367-square-foot shopping center for \$87 million in 2015, according to property records, and poured millions into renovating it.

“Our goal with the newly renovated CocoWalk is to reinvigorate the lifestyle destination and offer a more curated experience to those who live, work, and

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play in Coconut Grove,” Comras CEO and President **Michael Comras** said in a statement.

The retail complex now boasts other high-end, trendy tenants, such as fast-casual salad chain **Sweetgreen**, ice cream parlour **Salt & Straw**, and beauty store **Bluemercury**.